



**Westlake  
Chemical**

Westlake Chemical  
2801 Post Oak Blvd. Suite 600 ■ Houston, TX 77056

November 20, 2020

**RE: Perchloroethylene and Trichloroethylene Price Increase Announcement**

Dear Customer:

Effective immediately, or as permissible by contract, Westlake is announcing a price increase for Perchloroethylene (all grades) of US \$0.035/lb. Westlake is also announcing a price increase for Trichloroethylene (all grades) of US \$0.05/lb. These increases are necessitated by a tightening supply/demand balance for Perchloroethylene and Trichloroethylene as well as raw material price increases.

In today's dynamic environment it is important to adhere to lead times. The standard lead times for all Perchloroethylene and Trichloroethylene shipments continue to be as follows:

Barge 30 days

Rail 14 days

Truck 7 days

If you have any questions regarding this price change, please contact your sales professional. Westlake values the opportunity to supply your Perchloroethylene and/or Trichloroethylene requirements. We strive to earn your business every day.

Sincerely,

David Kokowsky

Director, Commercial Chlor-Alkali